THE FUTURE OF GLOBAL HEALTH STARTS HERE

ANNUAL REPORT 2019
Dear friends,

Back in the 1980s, I met a nurse named Viviane in Kigali, Rwanda. Her clients loved her and would travel great distances to see her. She was the consummate frontline health worker, doing everything she could for those who needed her.

After the genocide, Viviane disappeared. No one knew what had become of her. Until one day, I got an envelope in the mail with Congolese stamps. “I’m alive,” Viviane wrote. “I’m in a refugee camp in the Congo.” And she was looking for information on how to provide services to the women in that camp.

Despite everything, she was still putting her clients first.

As my time as president & CEO of IntraHealth ends, I’m thinking about the incredible progress we’ve made over the past 40 years, thanks to health workers like Viviane.

As a global community, we’ve cut extreme poverty, maternal deaths, and child deaths. We’ve made contraception and education available to more women and girls. People’s lives have improved.

I’m incredibly proud of IntraHealth and all we’ve accomplished. Our annual revenue has grown from $20 million 14 years ago to over $118 million in 2019. We’re reaching hundreds of thousands of health workers each year.

But we have more to do. And I can’t think of a better person to lead the charge than Polly Dunford, IntraHealth’s next president and CEO.

The future of global health starts here.

Pape A. Gaye
Outgoing President & CEO

Dear friends,

Early in my career, when I was a Peace Corps volunteer in Côte d’Ivoire, I worked with a nurse and a nurse-midwife in a rural village clinic. We had little medicine, fewer supplies, and almost zero support from the government.

Every day, I saw those health workers go above and beyond for their community. They used their own money to restock malaria medicines and antibiotics. They showed me the power of frontline health workers.

And later, when I was a new health officer in Haiti and Nigeria, I spent a lot of time in rural clinics and hospitals that overflowed with people dying of AIDS-related causes. Again, I worked side-by-side with frontline health workers, this time to make our clients as comfortable as possible and help them die with dignity. That was before antiretroviral therapies and the President’s Emergency Plan for AIDS Relief changed everything.

Health workers like them—along with the people whose lives we’ve changed through access to health care—are why I’m still so committed to international public health. And why I’m thrilled and humbled to follow Pape Gaye as leader of IntraHealth International while the world faces a new crisis: the coronavirus pandemic.

Now, more than ever, health workers need our support. Now is the time to apply all we’ve learned through biomedical research, data, and on-the-ground expertise and experience in the past 40 years, and leverage and increase our investments in health workers and the systems in which they work. Those of us at IntraHealth International are doing this now and every day.

That’s a new phrase for me—“those of us at IntraHealth.” And I’m so proud to say it.

Polly Dunford
Incoming President & CEO
At IntraHealth, our mission is to improve the performance of health workers and strengthen the systems in which they work. For 40 years in 100+ countries, we’ve partnered with governments and local organizations to make sure health workers are trained and ready to do the job—whether they’re providing routine care for families, treating noncommunicable diseases, or working on the front lines of a pandemic. Our projects leave communities and local partners stronger and readier to take on the health challenges ahead.

**OUR APPROACHES**
- health workforce development
- data science & digital health
- education & training
- gender equality in health care
- organizational development
- policy & advocacy
- youth wellness and leadership

**OUR FOCUS AREAS**
- HIV/AIDS & other infectious diseases
- family planning & reproductive health
- maternal, newborn, & child health
- chronic & noncommunicable diseases
- global health security
- nutrition

**40 YEARS OF COMMITMENT TO HEALTH WORKERS**
Every program in our portfolio is aimed at generating long-term social and economic impact by making health systems stronger and providing high-quality health care for more communities around the world. And we do it by focusing on health workers. Because without them, health care doesn’t happen.

**2019 AT A GLANCE**

**TOTAL REVENUE**
$118,422,605

**COUNTRIES**
44

**PROJECTS**
49

**STAFF WORLDWIDE**
700+
THE FUTURE OF GLOBAL HEALTH STARTS WITH THE 364,184 HEALTH WORKERS WE REACHED IN 2019.

THEY PROVIDE HEALTH CARE FOR MILLIONS OF PEOPLE AROUND THE WORLD.
THE FUTURE OF GLOBAL HEALTH STARTS HERE

By 2030, we want to achieve an AIDS-free generation. Family planning for all who need it. Universal health coverage. Gender equality in health care. An end to maternal and child deaths. And solutions for the 70.8 million people who’ve now been forcibly displaced from their homes due to war and other disasters. Today we’re pushing for progress on all these fronts—partnering with health workers to build the future we want.

1979: A LASER FOCUS ON HEALTH WORKERS

We started out small, just a single project out of the School of Medicine at the University of North Carolina at Chapel Hill. We were called Intrah back then, the Program for International Training in Health. We knew from day one who our most valuable resources in global development are: human beings.

1981
Health workers identify the first cases of AIDS in the US.

1990
Nearly half of people in low-resource settings live on less than $1.25 a day and many have no access to health care.

2003
The President’s Emergency Plan for AIDS Relief (PEPFAR) is born.

2010
Extreme global poverty levels fall to half of what they were in 1990.

2011
The Ouagadougou Partnership is founded and begins expanding family planning to millions of additional users in West Africa.

2015
The World Health Organization finds that community health workers yield a 10-to-1 return on investment.

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COMMMITTED TO HEALTH WORKERS

SINCE 1979
We’re only as strong as our local partnerships. Together, we advocate to communities and decision-makers, collaborate with local governments, and prepare local organizations to receive and manage development funding directly. Last year alone, we worked with 68,000+ local partners across 44 countries, including:

PUBLIC HEALTH MESSENGERS ON TWO WHEELS.
When it comes to finding the best partners to get the job done, we get creative. In Tanzania, we’ve teamed up with 500+ boda boda (or motorcycle taxi) drivers who help spread the word about HIV services and prevention to their passengers every day.
In Uganda, we’ve helped boost the number of frontline health workers. We’ve also reduced worker absenteeism in health facilities from 50% in 2015 to 8% in 2019, thanks to an electronic management system that tracks daily attendance.

<table>
<thead>
<tr>
<th><strong>35,750</strong></th>
<th><strong>10,193</strong></th>
<th><strong>671</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>health workers trained around the world</td>
<td>health facilities supported to provide services that meet national quality standards</td>
<td>local partners with stronger human resources for health management systems</td>
</tr>
<tr>
<td><strong>43,000+</strong></td>
<td><strong>19,144</strong></td>
<td><strong>25,570</strong></td>
</tr>
<tr>
<td>health workers added to the workforce in Uganda since 2014</td>
<td>health workers represented in iHRIS in Mali—about 90% of the country’s health workforce</td>
<td>health professional students in Kenya benefitted from low-interest student loans through the Afya Elimu Fund</td>
</tr>
</tbody>
</table>

*PRESENT AND ACCOUNTED FOR.*

In Uganda, we’ve helped boost the number of frontline health workers. We’ve also reduced worker absenteeism in health facilities from 50% in 2015 to 8% in 2019, thanks to an electronic management system that tracks daily attendance.
ON OUR WAY TO AN AIDS-FREE GENERATION

1,240,016 people tested for HIV & received results
348,979 individuals provided with antiretroviral treatment
254 health workers in South Sudan trained on HIV data collection & reporting tools

453,764 men in Tanzania underwent voluntary medical male circumcision to reduce their risk of contracting HIV, thanks in part to our GIS mapping techniques
91% of clients on antiretroviral treatment have suppressed viral loads in the eight Namibian districts where we work
80% Central American HIV clients who received SMS health reminders were 80% more likely to achieve viral suppression

SO MUCH MORE THAN MEDICINE.
To reach an AIDS-free generation, we do more than HIV treatment, care, and prevention—we build communities. Through peer groups and networks around the world, those who’ve been isolated and stigmatized find the support they need to stay on treatment and stay healthy.
We’re changing the lives of women across francophone West Africa. We need to give more young people the resources and tools to change their lives, to make the best choices for themselves, to be agents of change in their countries.”

—Hawa Talla, IntraHealth global leader, Senegal

<table>
<thead>
<tr>
<th>Statistic</th>
<th>Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>New contraceptive users</td>
<td>658,229</td>
</tr>
<tr>
<td>Unintended pregnancies averted</td>
<td>600,423</td>
</tr>
<tr>
<td>Maternal deaths averted through expanded access to contraceptives</td>
<td>1,040</td>
</tr>
<tr>
<td>Unintended pregnancies averted through expanded access to contraceptives</td>
<td>160,241</td>
</tr>
<tr>
<td>Women provided with family planning services in Burkina Faso, Benin, Côte d’Ivoire, &amp; Niger</td>
<td>345,000</td>
</tr>
<tr>
<td>Health centers in the 20 districts we support in Rwanda with functioning youth corners for dedicated adolescent sexual &amp; reproductive health services</td>
<td>196</td>
</tr>
</tbody>
</table>
HEALTHY MOMS, HEALTHY FAMILIES

670,834 pregnant women attended at least four antenatal care visits

483,699 births made safer through active management of the third stage of labor

122,914 pregnant women tested for HIV & received results

1,840,769 children under five treated for malaria

464,287 children under five treated for diarrhea

434,118 people in Rwanda reached with maternal & child health messages

“In my 20 years at IntraHealth, we’ve seen more people getting access to modern contraception, more births at health facilities, and reductions in malnutrition in Mali. Today we’re helping more girls become leaders, because we know the future of health care in Mali starts with them.”

—Cheick Touré, IntraHealth global leader, Mali
One of our biggest achievements in Tajikistan is the army of 2,000 community health workers we’ve trained and supported in delivering health services for women and children in 500 small, very remote communities.”

—Roman Yorick, IntraHealth global leader, Tajikistan
We've worked in 100+ countries since 1979—and we’re partnering with new ones every year. Our programs build lasting relationships and stronger partners everywhere we work.

In 2019, we worked in:

- Angola
- Bangladesh
- Benin
- Botswana
- Burkina Faso
- Burundi
- Cambodia
- Cameroon
- Côte d’Ivoire
- Democratic Republic of the Congo
- Djibouti
- El Salvador
- Ethiopia
- Ghana
- Guatemala
- Guinea
- Honduras
- India
- Indonesia
- Kenya
- Liberia
- Malawi
- Mali
- Mauritania
- Myanmar
- Namibia
- Nepal
- Niger
- Nigeria
- Pakistan
- Panama
- Rwanda
- Senegal
- South Africa
- South Sudan
- Suriname
- Tajikistan
- Tanzania
- Togo
- Uganda
- United States
- West Bank
- Zambia
- Zimbabwe

Where we worked in 2019
Where we have worked in the past
LET’S JOIN FORCES—FOR THE FUTURE WE WANT.

We know that the future of global health starts with partnerships. That’s why we team up across sectors to advocate for greater, more strategic investment in health workers and the global health system.

In 2019, IntraHealth served as the secretariat for the Frontline Health Workers Coalition and Safeguarding Health in Conflict, and as the Coordination Unit of the Ouagadougou Partnership. We’re members of the coalitions and initiatives below and many more.

Join the conversation. #HealthWorkersCount

GREAT PARTNERSHIPS
START HERE

40+ organizations convened through the Frontline Health Workers Coalition, for which IntraHealth serves as the secretariat

23 countries covered in our reporting on attacks on health care with Safeguarding Health in Conflict

$423,095 in local contributions mobilized for family planning services in ten West African cities through the Challenge Initiative’s IntraHealth-hosted Francophone West Africa Hub

8 organizations implementing advocacy initiatives to protect health services & health workers from violence
A CONFERENCE WITH AN EDGE

No fluorescent lights, no conference rooms, no boring speakers. Just big ideas and collaborations that’ll give you an edge in a new era of international development.

Join us every year at SwitchPoint—where humanitarian innovation, global health, and technology collide.

Learn more and join us at switchpointideas.com.

SWITCHPOINT GOES GLOBAL

Our SwitchPoint Exchange events let us take this show on the road. These smaller gatherings around the world highlight regional leaders in global health, artivism, and humanitarian innovation. Together, we uncover creative new solutions to today’s biggest local challenges.
Health workers have been on the front lines of every global health crisis and every victory. They have saved and improved millions of lives. But disease outbreaks, a changing climate, and a new era of international development mean health workers need to be prepared for the unforeseen challenges ahead. And you can help them.

DONATE TO INTRAHEALTH TODAY.

Investing in local health workers is one of the best ways to improve health, stop epidemics, and end poverty. Your support helps deliver health care on the front lines—where it’s needed most.

Please visit www.intrahealth.org/donate to give.

Thank you.

IntraHealth International has received GuideStar’s Gold Seal of Transparency.
**DONORS & FUNDERS**

US Agency for International Development  
US Centers for Disease Control and Prevention  
Bill & Melinda Gates Foundation  
Margaret A. Cargill Foundation  
DAI  
Duke Forum for Scholars and Publics  
European Union  
GIZ  
Global Fund to Fight AIDS, Tuberculosis and Malaria  
Global Health Council  
GRF CPAs & Advisors  
Henry Family Advised Fund  
William and Flora Hewlett Foundation  
Hill, Chesson & Woody  
Johnson & Johnson  
Lockton  
Male Contraceptive Initiative  
Medtronic Foundation  
March for Mothers  
Ministry of Foreign Affairs, State of the Netherlands  
Cynthia & George Mitchell Foundation  
NC State Executive Education  
Novartis Foundation  
PAI  
Participate  
Pfizer, Inc.  
RTI International  
Switzerland Federal Department of Foreign Affairs  
UK Department for International Development  
UNICEF  
Individual contributors

**FINANCIAL REPORT**

Statements of activities and changes in net assets for the years ended June 30, 2019 and 2018

<table>
<thead>
<tr>
<th></th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenue</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>US government grants and contracts</td>
<td>$98,501,785</td>
<td>$84,884,924</td>
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<tr>
<td>Non-US government grants and contracts</td>
<td>13,849,740</td>
<td>12,835,504</td>
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<tr>
<td>Contributions</td>
<td>108,537</td>
<td>119,248</td>
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<tr>
<td>Contributed services and materials</td>
<td>5,884,281</td>
<td>6,501,359</td>
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<tr>
<td>Fee revenue</td>
<td>78,262</td>
<td>162,803</td>
</tr>
<tr>
<td><strong>Total revenue</strong></td>
<td><strong>$118,422,605</strong></td>
<td><strong>$104,503,838</strong></td>
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<table>
<thead>
<tr>
<th></th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Expenses</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Program services</td>
<td>$99,764,128</td>
<td>$89,698,517</td>
</tr>
<tr>
<td>Supporting services</td>
<td>16,400,323</td>
<td>13,052,636</td>
</tr>
<tr>
<td>Fundraising</td>
<td>193</td>
<td>2,294</td>
</tr>
<tr>
<td>Bids and proposals</td>
<td>1,925,745</td>
<td>2,274,900</td>
</tr>
<tr>
<td><strong>Total expenses</strong></td>
<td><strong>$118,110,389</strong></td>
<td><strong>$105,028,287</strong></td>
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</table>

<table>
<thead>
<tr>
<th></th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Net Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Net assets at beginning of year</td>
<td>$15,841,524</td>
<td>$16,965,973</td>
</tr>
<tr>
<td>Net assets at end of year</td>
<td>$15,973,678</td>
<td>$15,841,524</td>
</tr>
</tbody>
</table>

Financial statements were audited by GRF CPAs & Advisors.

**BOARD OF DIRECTORS**

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Incoming President & Chief Executive Officer  
Pape Amadou Gaye  
Outgoing President & Chief Executive Officer  
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**Credits**

All photos represent IntraHealth’s work and were taken within the last three years with permission by Nana Kofi Acquah, Mikel Barton, Josh Estey, Khosiyatkhon Komilova, Clément Tardif, Tommy Trenchard, and Anna Watts.

Timeline data sources include the US Centers for Disease Control and Prevention, the United Nations, and the World Health Organization. Contraceptive impact results were calculated using IntraHealth data with Marie Stopes International’s Impact 2 tool.

IntraHealth is a strategic affiliate of DAI.