

IntraHealth
INTERNATIONAL
Because Health Workers Save Lives.



Annual Report
2017



We believe everyone everywhere should have the health care they need to **thrive**.

At IntraHealth International, our goal of universal health coverage drives us every day to do more, to do better. And we know the key to achieving it is health workers.

That's why we partner with health workers around the world—from nurses and pharmacists to lab techs and community health workers—to build stronger health systems that are ready for anything.

Our partnerships make IntraHealth unique. Through our vast, on-the-ground networks, we reach into the most vulnerable communities in the world—from city centers all the way to the last mile. We're there with our partners on the front lines of health care and beyond as we work together to reach more people every day.

We're changing how we do good—so we can do more of it.

This year, we forged an exciting new alliance with the global development company DAI. Our strategic affiliation means we can each do more than ever before. Together we're expanding our approaches and improving health not only through health care but through clean water, good education, accountable governments, and more.

Our partnerships make us stronger. Together, we're doing even more—and even better.



Pape A. Gaye
President and CEO

A handwritten signature in black ink, appearing to read 'Pape'.

A person in a yellow and red uniform is shown in profile, working at a computer in a health facility. The background is slightly blurred, showing a desk with a computer monitor and some papers.

In 2017, we reached

400,101
health workers.

They provide health care for
millions of people around the world.



Health for all



Together we're working toward universal health coverage with results like these:

3,372,039

children under 5 treated for malaria

1,376,258

people tested for HIV

139,138

HIV-positive individuals provided with antiretroviral treatment

276,098

new users of contraception

1,245,050

people provided with nutrition counseling & services

238,322

boys & men voluntarily circumcised in Tanzania & Uganda to reduce their risk of contracting HIV

100%

of HIV-positive pregnant clients in Namibia enrolled in antiretroviral therapy

1,682,035

antenatal care visits

98%+

rate of family planning products in stock in Senegal, thanks to our Informed Push supply chain model

“ Oftentimes clients drop out of HIV treatment for fear of stigma and discrimination. Because of this I introduce myself to them as a friend, not as a hospital employee.”

—Pascacio Colop, community liaison to the comprehensive care unit in the Western National Hospital, Quetzaltenango, Guatemala

IntraHealth works with Pascacio’s hospital to help people who live with HIV—even those in remote, isolated communities—get the care they need.



“ I like my job. I always wanted to be a nurse. When I treat you and you get well, I feel good.”

—Jane Atim, midwife and nurse in charge at Nadunget Health Center III, Karamoja region, Uganda

Midwives and in-charges like Jane are critical to improving the quality and availability of health care in their communities.

That’s why we work with Uganda’s ministries to revise national service delivery standards and supervision guidelines and support the country’s 112 district health management teams.



Sustainable results

55,327

health workers trained in family planning, maternal & child health, HIV/AIDS, & other critical areas

9,571

human resources managers trained

105

surgeons and other health workers in Mali trained to provide fistula repair surgeries since 2008

210

newly recruited health workers addressing HIV in Namibia

3,540

health workers trained in information & communication technology for health care delivery

10,165

health workers & administrators using digital health tools

4,581

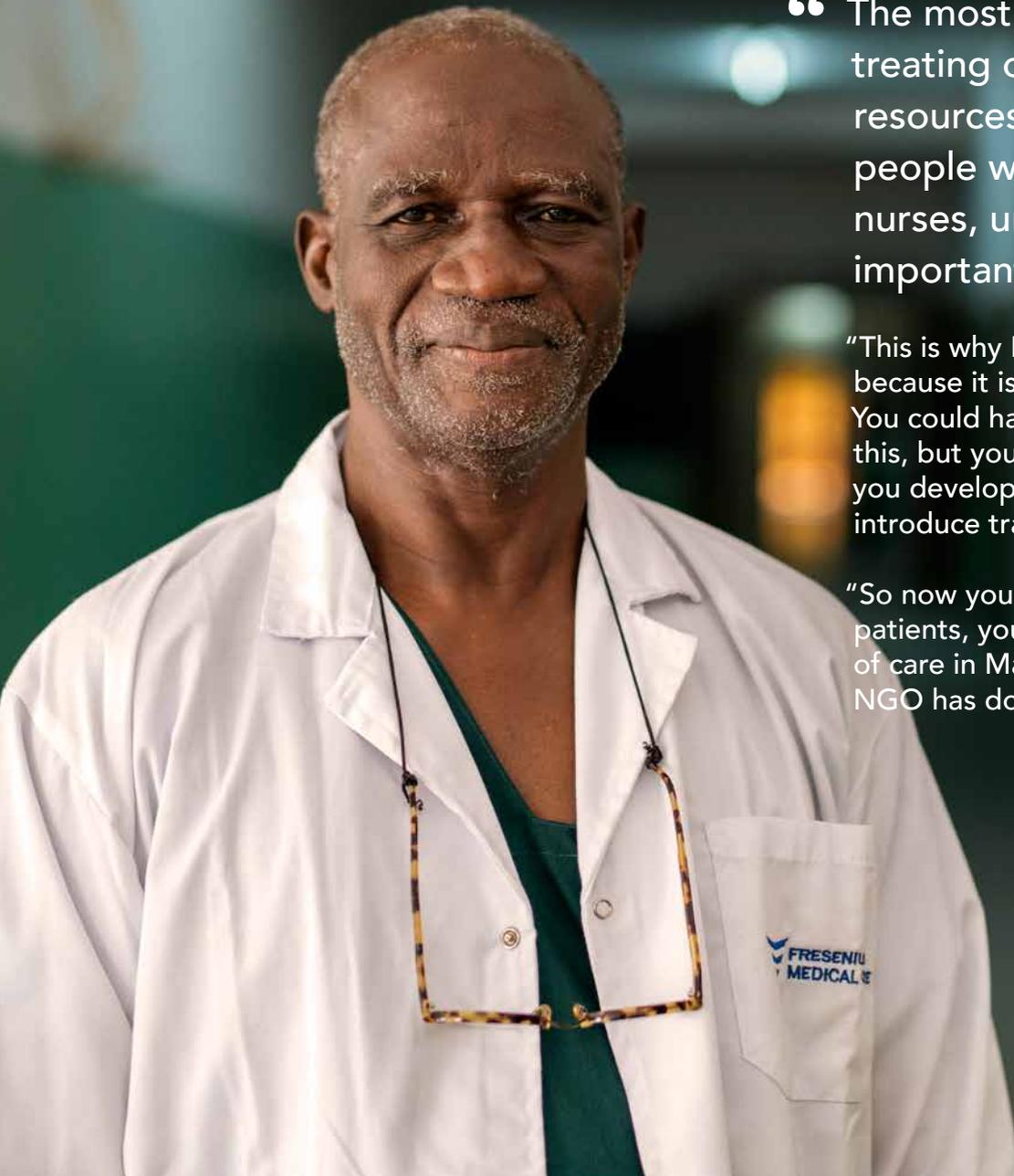
health facilities supported to provide services to national standards

24

countries using our iHRIS applications to manage their health worker data

93%

of HIV-positive clients in supported facilities in Central America reported discrimination-free care, thanks to stigma-reducing training for health workers



“ The most important thing for treating obstetric fistula is human resources—the surgeons, the people who clean the rooms, nurses, urologists—all of them are important.

“This is why IntraHealth’s approach is the best, because it is based on local human resources. You could have brought Americans here to do this, but you said ‘No—we’re going to help you develop your own human resources and introduce training for fistula surgery.’

“So now you’re not only taking care of fistula patients, you’re improving the overall quality of care in Mali. Outside of IntraHealth, no other NGO has done that.”

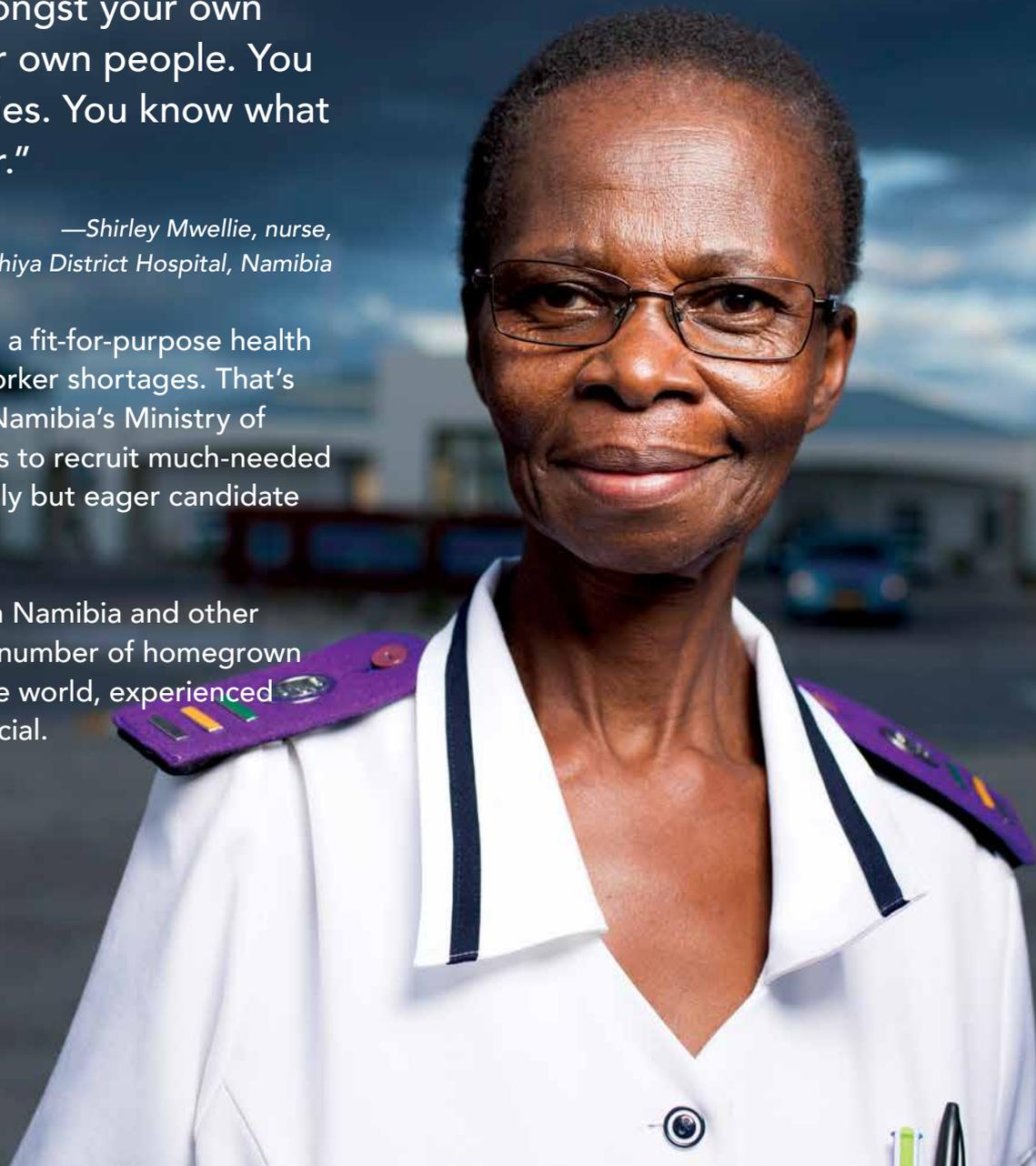
—Dr. Kalilou Outtara,
surgeon and master trainer,
Kayes, Mali

“ It’s good to be amongst your own people, saving your own people. You know their difficulties. You know what they are striving for.”

—Shirley Mwellie, nurse,
Omuthiya District Hospital, Namibia

It takes creativity to build a fit-for-purpose health workforce amid health worker shortages. That’s why we teamed up with Namibia’s Ministry of Health and Social Services to recruit much-needed HIV nurses from an unlikely but eager candidate pool: retirees.

As IntraHealth works with Namibia and other countries to increase the number of homegrown health workers around the world, experienced nurses like Shirley are crucial.



“ This mobile was once like a wonder to me, but now it is my strength.”

—Rachna, accredited social health activist, Jhansi, India

Rachna had never seen a smartphone before she went through a three-day training on mSakhi, a mobile app IntraHealth developed for community health workers in India.

Today she uses the app to register pregnant women and newborns, track their health services, and upload their records and data in real-time through the Internet. She also uses mSakhi to counsel pregnant women and mothers and encourage healthy behaviors in some of India's remotest communities.



“ One day I asked myself: ‘What can I do to help my peers?’ Then, amazingly, the youth ambassador opportunity turned up.

“I’ve learned so much about how associations in my country work, and about leadership. I believe that in the future this experience will make me an indispensable person to my community, to Africa, and to the whole world, because I’m devoted to the family planning cause and the happiness of others.”

—Romaric Ouitona, an IntraHealth-sponsored family planning youth ambassador and president of Youth Ambassadors in Benin



Eyes on the future

572,545

years of protection from unwanted pregnancies provided to couples through contraceptives

173,357

unwanted pregnancies avoided

55,247

unsafe abortions prevented

272

family planning youth ambassadors trained and deployed in West Africa

1,458

women provided with life-changing surgery to treat obstetric fistula in Mali since 2008

2,014

Palestinian health workers accessed continuing medical education through new online resource centers in the West Bank

695

scholarships provided for students studying to become health workers in Uganda

12,607

health professional students benefitting from low-interest student loans in Kenya

122

organizations pursuing activities that focus on gender equality or women's rights

Where we work



We've worked in over 100 countries since 1979. And we're partnering with new ones every year. Our programs build lasting relationships and strong capabilities everywhere we work.

In 2017 we worked in:

Afghanistan	Ethiopia	Malawi	South Sudan
Angola	Guatemala	Mali	Suriname
Benin	Guinea	Mauritania	Tajikistan
Botswana	Haiti	Mozambique	Tanzania
Burkina Faso	Honduras	Namibia	Togo
Burundi	India	Nepal	Uganda
Cote d'Ivoire	Indonesia	Niger	United States
Democratic Republic of the Congo	Jamaica	Nigeria	West Bank
Dominican Republic	Kenya	Panama	Zambia
El Salvador	Liberia	Rwanda	
	Madagascar	Senegal	



Where we worked in 2017

Where we have worked in the past

At a glance





At IntraHealth, our mission is to improve the performance of health workers and strengthen the systems in which they work.

That's why we work with countries around the world to make sure their health workers are trained and ready to do the job—whether they're providing routine care for families, treating noncommunicable diseases, or stopping the next pandemic in its tracks.

41

countries in 2017

53

projects in 2017

636

staff worldwide

\$85,809,651

total revenue

OUR SOLUTION AREAS:



health worker education
& performance



digital health



human resources
management



community engagement



leadership & governance



private-sector approaches



policy & advocacy



measurement & analytics



PRIORITY GLOBAL HEALTH CONCERNS:



health systems
strengthening



primary health care



global health security



family planning



maternal, newborn,
& child health



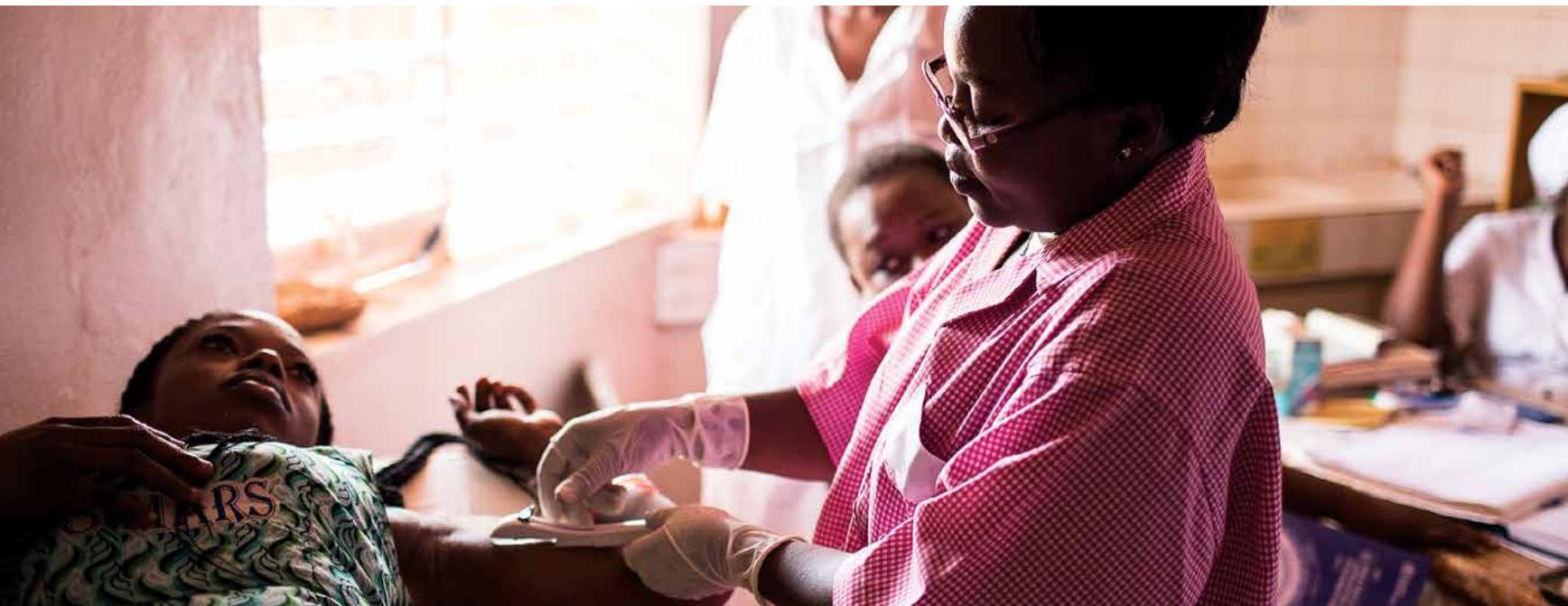
HIV/AIDS
& tuberculosis



malaria & other
vector-borne diseases



chronic &
noncommunicable diseases





Let's do some good together.

We advocate for greater and more strategic investment in health workers and the global health system. We also partner with coalitions and initiatives across sectors to effect the greatest change possible. In 2017, IntraHealth served as the secretariat for the Frontline Health Workers Coalition and Safeguarding Health in Conflict Coalition, as the Coordination Unit of the Ouagadougou Partnership, and as a member of the G4 Alliance.

Join the conversation. **#HealthWorkersCount**



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“ SwitchPoint will challenge your assumptions and your perspective. **Every year I leave with new ideas and new partners I never imagined.**”

—Phaedra Boinodiris, IBM



Give the gift of health care





Young or old, rich or poor, we
all deserve access to the best
health care possible.

But health care doesn't happen without health workers.

The care they give every day means greater security against global pandemics, healthier families, and thriving, more prosperous communities worldwide.

Your gift to IntraHealth means better health and lasting changes—for all of us.

www.intrahealth.org/donate

*IntraHealth participates in the North Carolina State Employees Combined Campaign (SECC).
Our SECC number is #3722.*

Donors & Funders

US Agency for International Development	Millennium Challenge Corporation
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ITC Translations	Individual contributors
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Merck for Mothers	

Financial Report

Statements of activities and changes in net assets for the years ended June 30, 2017 and 2016

	2017			2016
	Unrestricted	Temporarily restricted	Total	Total
Revenue				
US government grants	\$60,124,878	\$ -	\$60,124,878	\$54,961,604
Non-US government grants	776,861	17,618,517	18,395,378	10,834,251
Contributions	146,577	-	146,577	122,806
Contributed services and materials	6,991,870	-	6,991,870	953,718
Fees revenue	150,948	-	150,948	56,942
Net assets released from donor restrictions	<u>13,903,763</u>	<u>(13,903,763)</u>	-	-
Total revenue	<u>82,094,897</u>	<u>(3,714,754)</u>	<u>85,809,651</u>	<u>66,929,321</u>
Expenses				
Program services	<u>69,094,963</u>	-	<u>69,094,963</u>	<u>59,025,031</u>
Supporting services				
General and administrative	10,837,104	-	10,837,104	11,905,350
Fundraising	14,259	-	14,259	244
Bids and proposals	<u>1,874,942</u>	-	<u>1,874,942</u>	<u>1,920,035</u>
Total supporting services	<u>12,726,305</u>	-	<u>12,726,305</u>	<u>13,825,629</u>
Total expenses	<u>81,821,268</u>	-	<u>81,821,268</u>	<u>72,850,660</u>
Change in net assets before other item	273,629	3,714,754	3,988,383	(5,921,339)
Other item				
De-obligated donor awards	-	<u>(105,698)</u>	<u>(105,698)</u>	<u>(487,230)</u>
Change in net assets	273,629	3,609,056	3,882,685	(6,408,569)
Net assets at beginning of year	<u>1,850,208</u>	<u>11,233,080</u>	<u>13,083,288</u>	<u>19,491,857</u>
Net assets at end of year	\$2,123,837	\$14,842,136	\$16,965,973	\$13,083,288

Financial statements were audited by Gelman, Rosenberg & Freedman, Certified Public Accountants

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Shaping a more livable world.

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